

Major sectors and sub-sectors of the U.S. wholesale distribution industry included in  
**The 2011 Wholesale Distribution Economic Factbook**  
(available online at [www.mdm.com/factbook](http://www.mdm.com/factbook))

<b>Sub-Sector</b>	<b>Major Sector</b>
1. Agricultural Chemicals and Fertilizers	Other Consumer Products Wholesale Distributors
2. Aircraft and Aeronautical Equipment and Supplies	Industrial Distributors
3. Art Goods and Novelties	Other Consumer Products Wholesale Distributors
4. Beer and Ale	Beer, Wine and Liquor Wholesalers
5. Books, Periodicals, and Newspapers	Other Consumer Products Wholesale Distributors
6. Bread and Baked Goods	Grocery and Foodservice Wholesale Distributors
7. Brick, Block, Tile, or Clay	Building Material and Construction Wholesale Distributors
8. Bulk Stations for Fuel and Refined Petroleum Products	Oil and Gas Products Wholesale Distributors
9. Candy and Confectionery	Grocery and Foodservice Wholesale Distributors
10. Canned Food	Grocery and Foodservice Wholesale Distributors
11. Cattle and Other Livestock	Agricultural Products Wholesale Distributors
12. Cement, Lime, and Related Products	Building Material and Construction Wholesale Distributors
13. Chemicals and Allied Products	Chemicals and Plastics Wholesale Distributors
14. Coal and Other Minerals	Metal Service Centers
15. Coffee, Tea, and Spices	Grocery and Foodservice Wholesale Distributors
16. Communications Equipment and Other Electronic Parts	Electrical and Electronics Wholesalers
17. Computer and Peripheral Equipment For End Use	Computer and Peripheral Equipment Wholesale Distributors
18. Computer and Peripheral Equipment For Resale	Computer and Peripheral Equipment Wholesale Distributors
19. Computer Software (Packaged)	Computer and Peripheral Equipment Wholesale Distributors
20. Construction Machinery and Equipment	Industrial Distributors

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<b>Sub-Sector</b>	<b>Major Sector</b>
21. Custodial and Janitorial Equipment and Supplies	Industrial Distributors
22. Dairy Products	Grocery and Foodservice Wholesale Distributors
23. Dental Equipment and Supplies	Commercial Equipment and Supplies Wholesale Distributors
24. Diamonds, Jewelry, and Precious Stones/Metals	Miscellaneous Durable Goods Wholesale Distributors
25. Electrical Apparatus, Equipment, and Supplies	Electrical and Electronics Wholesalers
26. Electronic Components and Parts	Electrical and Electronics Wholesalers
27. Farm and Garden Machinery and Equipment	Industrial Distributors
28. Fish and Seafood	Grocery and Foodservice Wholesale Distributors
29. Flat Glass and Other Construction Glass	Building Material and Construction Wholesale Distributors
30. Floor Covering	Furniture and Home Furnishing Wholesale Distributors
31. Flowers and Floral Supplies	Other Consumer Products Wholesale Distributors
32. Fluid Power Machinery, Equipment, and Parts	Industrial Distributors
33. Food and Beverage Ingredients and Flavorings	Grocery and Foodservice Wholesale Distributors
34. Food Processing Machinery, Equipment, and Parts	Industrial Distributors
35. Footwear	Apparel and Piece Goods Wholesale Distributors
36. Forced Air Heating and Cooling Equipment and Supplies	Hardware, Plumbing, and Heating Equipment and Supplies
37. Fresh Fruits and Vegetables	Grocery and Foodservice Wholesale Distributors
38. Fuel and Refined Petroleum Products (except Bulk Stations)	Oil and Gas Products Wholesale Distributors
39. Full-Line Pharmaceutical Wholesalers	Pharmaceutical Wholesalers
40. General Line Industrial MRO Supplies	Industrial Distributors
41. General Merchandise	Other Consumer Products Wholesale Distributors

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<b>Sub-Sector</b>	<b>Major Sector</b>
42. General Purpose Industrial Machinery and Equipment	Industrial Distributors
43. Grain, Beans, and Seed	Agricultural Products Wholesale Distributors
44. Grocery Products	Grocery and Foodservice Wholesale Distributors
45. Hand Tools and Fasteners	Hardware, Plumbing, and Heating Equipment and Supplies
46. Hides, Skins, and Pelts	Agricultural Products Wholesale Distributors
47. Household and Lawn Furniture	Furniture and Home Furnishing Wholesale Distributors
48. Household Appliances	Electrical and Electronics Wholesalers
49. Household China, Glassware, Crockery, and Other Home Furnishings	Furniture and Home Furnishing Wholesale Distributors
50. Industrial Containers and Supplies	Industrial Distributors
51. Industrial Gases	Chemicals and Plastics Wholesale Distributors
52. Industrial Paper Supplies	Office Product Wholesalers and Paper Merchants
53. Industrial Valves and Fittings (except Fluid□Power)	Industrial Distributors
54. Knit and Woven Apparel and Piece Goods	Apparel and Piece Goods Wholesale Distributors
55. Leaf Tobacco	Agricultural Products Wholesale Distributors
56. Linens, Domestic, Draperies, and Curtains	Furniture and Home Furnishing Wholesale Distributors
57. Lumber (with a Yard)	Building Material and Construction Wholesale Distributors
58. Lumber (without a Yard)	Building Material and Construction Wholesale Distributors
59. Marine Machinery, Equipment, and Supplies	Industrial Distributors
60. Materials Handling Machinery, Equipment, and Parts	Industrial Distributors
61. Meat and Meat Products	Grocery and Foodservice Wholesale Distributors
62. Mechanical Power Transmission (Bearings) Supplies	Industrial Distributors

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<b>Sub-Sector</b>	<b>Major Sector</b>
63. Men's and Boys' Clothing and Furnishings	Apparel and Piece Goods Wholesale Distributors
64. Metal Scrap	Miscellaneous Durable Goods Wholesale Distributors
65. Metal Service Centers	Metal Service Centers
66. Metalworking Machinery, Equipment, and Parts	Industrial Distributors
67. Misc. Grocery Specialties	Grocery and Foodservice Wholesale Distributors
68. Misc. Home Furnishings and Wood Millwork	Miscellaneous Durable Goods Wholesale Distributors
69. Misc. Other Durable Goods	Miscellaneous Durable Goods Wholesale Distributors
70. Misc. Professional Equipment and Supplies	Commercial Equipment and Supplies Wholesale Distributors
71. Musical Instruments and Supplies	Miscellaneous Durable Goods Wholesale Distributors
72. New and Rebuilt Automotive Parts and Supplies	Motor Vehicles and Motor Vehicle Parts Wholesale Distributors
73. New and Used Automobiles, Motorcycles, and Trucks	Motor Vehicles and Motor Vehicle Parts Wholesale Distributors
74. New Tires and Tubes	Motor Vehicles and Motor Vehicle Parts Wholesale Distributors
75. Non-Lumber Forest Products	Miscellaneous Durable Goods Wholesale Distributors
76. Office and Business Furniture	Furniture and Home Furnishing Wholesale Distributors
77. Office Equipment (excluding computers)	Commercial Equipment and Supplies Wholesale Distributors
78. Oil Well, Refinery, and Pipeline Equipment and Supplies	Industrial Distributors
79. Optical and Ophthalmic Goods	Commercial Equipment and Supplies Wholesale Distributors
80. Other Construction Materials	Building Material and Construction Wholesale Distributors
81. Other Industrial Machinery and Equipment	Industrial Distributors
82. Other Transportation Equipment and Supplies	Industrial Distributors
83. Packaged Frozen Food	Grocery and Foodservice Wholesale Distributors

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84. Paint and Paint Supplies	Other Consumer Products Wholesale Distributors
85. Photographic Equipment and Supplies	Commercial Equipment and Supplies Wholesale Distributors
86. Plastics Materials and Basic Shapes	Chemicals and Plastics Wholesale Distributors
87. Plumbing and Hydronic Heating Equipment and Supplies	Hardware, Plumbing, and Heating Equipment and Supplies
88. Plywood and Millwork	Building Material and Construction Wholesale Distributors
89. Poultry and Poultry Products	Grocery and Foodservice Wholesale Distributors
90. Pre-recorded Media (CDs, DVDs, & Videotapes)	Miscellaneous Durable Goods Wholesale Distributors
91. Printing and Writing Paper	Office Product Wholesalers and Paper Merchants
92. Raw Cotton	Agricultural Products Wholesale Distributors
93. Raw Sugar and Other Inedible Farm Products	Agricultural Products Wholesale Distributors
94. Refrigeration Equipment and Supplies	Hardware, Plumbing, and Heating Equipment and Supplies
95. Restaurant/Hotel Equipment and Supplies	Commercial Equipment and Supplies Wholesale Distributors
96. Roofing, Siding, and Insulation Material	Building Material and Construction Wholesale Distributors
97. Sand, Gravel, and Crushed Stone	Building Material and Construction Wholesale Distributors
98. Service Establishment Equipment and Supplies	Industrial Distributors
99. Soft Drinks and Bottled Water	Grocery and Foodservice Wholesale Distributors
100. Specialty Pharmaceutical Distributors	Pharmaceutical Wholesalers
101. Sporting and Recreational Goods and Supplies	Miscellaneous Durable Goods Wholesale Distributors
102. Stationery and Office Supplies	Office Product Wholesalers and Paper Merchants
103. Store Machines and Equipment	Commercial Equipment and Supplies Wholesale Distributors
104. Surgical, Medical, and Hospital Equipment and Supplies	Commercial Equipment and Supplies Wholesale Distributors

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<b>Sub-Sector</b>	<b>Major Sector</b>
105. Tobacco and Tobacco Products	Other Consumer Products Wholesale Distributors
106. Toy and Hobby Goods and Supplies	Miscellaneous Durable Goods Wholesale Distributors
107. Used Automotive Parts, Accessories, and Equipment	Motor Vehicles and Motor Vehicle Parts Wholesale Distributors
108. Welding Supplies	Industrial Distributors
109. Wigs, Yarns, Textile Bags, and Leather Products	Other Consumer Products Wholesale Distributors
110. Wine and Distilled Alcoholic Beverages	Beer, Wine and Liquor Wholesalers
111. Women's, Children's, and Infants' Clothing and Accessories	Apparel and Piece Goods Wholesale Distributors
112. Wool, Wool Tops, and Mohair	Agricultural Products Wholesale Distributors