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2018 Nomination Form

Be a Part of MDM's Exclusive List of the Top Distribution Companies

The 2018 MDM Market Leaders report, sponsored by Epicor, is a comprehensive directory of the top distribution companies by revenue size and sector. The list will be published in June 2018. Questions can be directed to 303-443-5060 or marketleaders@mdm.com.

When complete, please email both pages of this form to marketleaders@mdm.com. Forms can also be mailed to Modern Distribution Management, 2569 Park Lane, Suite 200, Lafayette, CO, 80026. If you'd prefer to submit this data online, please go to <https://www.mdm.com/nomination-landing-page>.

The deadline for submission is April 19, 2018.

Company Information (*required field)

*Company Name:

Headquarters (City and State):

*Contact Name/Phone/Email:

Leadership (Please list all C-level leadership, including President, CEO, COO, CFO, etc.):

*Fiscal 2017 Revenues:

How much of your revenue comes through e-commerce channels?

*Fiscal 2016 Revenues (to determine YOY change):

Number of Branches:

Number of Employees:

Sector Breakdown

For the 2018 Market Leaders report, MDM will be presenting the top distributors by sector. Please check which distribution sector you consider your business to be in. **If you want to be considered for more than one sector**, please indicate *what percentage* of your 2017 sales can be attributed to each sector.

- | | |
|--|--|
| <input type="checkbox"/> Industrial | <input type="checkbox"/> Hose/Hose Accessories |
| <input type="checkbox"/> Electrical | <input type="checkbox"/> Jan/San |
| <input type="checkbox"/> Power Transmission/Bearing | <input type="checkbox"/> Pharmaceutical |
| <input type="checkbox"/> Fluid Power | <input type="checkbox"/> PVF |
| <input type="checkbox"/> Building Materials/Construction | <input type="checkbox"/> Plastics |
| <input type="checkbox"/> Electronics | <input type="checkbox"/> Safety |
| <input type="checkbox"/> Fasteners | <input type="checkbox"/> Master Distributor/Wholesaler/Redistributor |
| <input type="checkbox"/> Gases & Welding Equipment | <input type="checkbox"/> Other |
| <input type="checkbox"/> HVACR/Plumbing | |

Additional Questions:

1. Key acquisitions for your company in 2017:

2. Number of New Locations in 2017 (not as a result of acquisition):

3. Divestments in 2017:

4. In which end-markets are you seeing strength?

5. In which end-markets are you seeing weakness?

6. Which growth industries is your company targeting in 2018?

7. Key challenges in 2018