



# MDM TOP DISTRIBUTORS LISTS 2025

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# 2025 MDM Top Distributors Lists

This directory provides a listing of more than 200 of the largest distributors of industrial, electrical, building material/construction and other commercial products in North America across 20 product verticals, based on their latest fiscal annual revenue within each sector. Please send updates/corrections to [editor@mdm.com](mailto:editor@mdm.com).

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# 2024: The Calm Before the Tariff Storm

Welcome to Modern Distribution Management’s 2025 Top Distributors feature, now in its 16th year. Here, you’ll find our rankings of North America’s largest distributors of industrial, commercial and building supply products, based on their 2024 fiscal revenue within 20 different industry verticals. More than 200 different companies are represented across these various lists.

It’s MDM’s biggest research project of the year. Before you dive into our rankings in the pages ahead, I want to set the stage for the key factors that shaped this year’s feature and the context you should know when perusing our lists.

### A One-Year “Normalcy” Reprieve

Since our lists are based purely on 2024 fiscal revenue for all distributors, that year is worth examining from a high level.

After riding the inflation wave in 2021 and 2022, distributors saw that tailwind weaken throughout 2023, and it was essentially a non-factor in 2024. Year-over-year comparables finally leveled off in 2024, and in a way, that made it feel like the first “normal” year for wholesale distribution financials for the first time since 2019 with no one single factor heavily influencing figures broadly.

Heading into 2024, analysts had predicted a palpable industrial supply demand slowdown, and that forecast pushed further and further into the year and never really materialized aside from pockets of it.

However, demand expectedly slowed in the fourth quarter as the U.S. general election loomed and President Trump’s election infused rampant economic uncertainty over how his administration’s trade policies would play out. 2025 has been anything but normal.

MDM Forecast: U.S. Wholesale Distribution Revenue by Year		
Year	U.S. WD Revenue	Annual Change
2017	\$5.701 trillion	6.8%
2018	\$6.105 trillion	7.1%
2019	\$6.084 trillion	-0.4%
2020	\$5.561 trillion	-4.5%
2021	\$6.561 trillion	20.5%
2022	\$8.031 trillion	15.1%
2023	\$7.887 trillion	-1.7%
2024	\$8.076 trillion	2.0%

Source: MDM Forecast

U.S. wholesale distribution revenue finished at \$8.076 trillion — a new annual record for the industry — up 2.0% compared with 2023. That’s not a gangbusters year by any means, and it trailed U.S. GDP annual growth of 2.8%, but it was within the long-run average of modest growth. Exemplifying distribution’s fragmentation and diversity, certain industry sectors saw excellent 2024 growth (electrical & electronics +11.4%; pharmaceutical +8.2%), while others saw considerable decline (agricultural -12.1%; metal service centers -10.1%).

The vast majority of the distributors on our lists in the pages ahead posted annual sales gains in 2024, and tariff-driven market uncertainty led to inventory front-loading during 1Q25 as manufacturers and distributors looked to stockpile goods before higher import levies took effect. As of mid-May, MDM expects overall, annual industry revenue to increase 3.3% in 2025, followed by stronger 4.6% growth in 2026.

### Industry-Specific Revenue

Like for the past several years, this is the most important part of this introduction. Starting in 2022, MDM put a heightened emphasis on ranking companies by their sector-specific revenues rather than total revenue.

This also explains why you’ll see some distributors with smaller total revenues ranked higher than others within the same industry.

Take Grainger, for example. By its total 2024 revenue of \$17.2 billion, Grainger is North America’s largest industrial supplies distributor. But when digging into its financial reports and product sector breakouts, we find that it’s also one of North America’s top distributors of electrical, HVACR, plumbing, power transmission, fluid power and safety products. This is why Grainger appears on 10 of our 20 sector lists — the company’s revenue within each of those segments is large enough to warrant a spot. And this is why Watsco is ranked No. 1 in HVACR and Grainger is No. 5. Despite Watsco’s \$7.6 billion revenue being much smaller than Grainger’s — Watsco’s HVACR revenue was much higher than Grainger’s.

This explains why you’ll find some companies charted on industry lists outside of their “core” offering. For example, Graybar is best known as an electrical products distributor, but its industrial products sales were large enough to chart at No. 14 on our Industrial Supplies list. It’s also why Ferguson appears on our lists for Industrial Supplies, Building Materials/Construction and Safety, besides its hallmarks of Plumbing, HVACR and Industrial PVE.

But while our rankings are based on 2024 revenue within each sector, the revenue you see displayed on our lists is overall revenue. Why? Quite simply, while many

Continued on next page

privately-owned distributors elected not to publicly share their total revenues, far fewer elected not to publicly share their sector-specific revenues. If we displayed the sector-specific revenues of those that gave us the OK to, they'd be few and far between. The overall revenue figure gives us something to show for the majority of companies on our lists.

That sector-specific revenue breakout is the most painstaking part of our research process, as it involves an incredible amount of hair-splitting and triangulation to find accurate revenues. It makes this feature all the more challenging, but we do it because it results in a more accurate list and levels the playing field.

### **Our Research Process & Methodology**

MDM's Top Distributors Lists were based on 2024 fiscal revenues within industry sectors, either reported or estimated by MDM's editorial team and sector validators. For distributors that don't follow a January-December fiscal calendar, we've noted that with an asterisk and a footnote. To normalize the way we display the rankings, we include total company revenues, rather than breaking out individual sector revenues. Companies were asked to provide data about revenue, with information supplemented by quarterly fiscal reports, SEC filings and publicly available information. For companies that elect to not share revenue data, MDM estimates their relative position in its sector list based on the best available industry resources and information.

Note: Companies that operate primarily as master distributors are not eligible for Top Distributors inclusion.

### **Two Core Lists Expanded**

With the help of our key validation sources and support from MDM's integration into the National Association of Wholesaler-Distributors, we were able to expand two of our biggest lists — Electrical/Data/Security and Building Materials/Construction — showing a larger representation of those sectors than ever before. Electrical/Data/Security now shows the top 40 companies (up from 30 in 2024) and Building Materials/Construction numbers out to 20 (up from 15 in 2024).

### **Where's Amazon Business?**

MDM readers who have regularly seen our Top Distributors lists over the years may notice that we don't include the industry's biggest elephant in the room: Amazon Business. The B2B supplies marketplace appeared in the top six of our Top Industrial list since first appearing in 2018, including at No. 2 in 2022. But while the platform is certainly competing directly with industrial, commercial and building supply distributors for market share to a tune of \$35 billion in 2022 revenue, we made the decision in 2023 to omit it from our lists due to Amazon Business' very unique business model. It was the only company on our lists in previous years that couldn't be described as a distributor. We do, however, include

The Home Depot's Pro component, which directly operates via distribution sales, services and logistics.

### **To Keep in Mind**

As you peruse our rankings across these different verticals, it's important to remember that the way we put them together is not an exact science. Our editorial team made every effort to extract revenue information from the non-publicly-traded distributors listed here, but many companies are understandably private with that information. We are happy to keep their revenue strictly private and only use it internally for rankings, which a number of companies opt for each year. So, when you see "N/A" listed for revenue, that likely means that revenue figure was confidentially given to MDM and to not be published.

Even with that understanding, a smaller number of companies would rather not budge on sharing their revenue at all. Given the amount of large distributors that have been privately-acquired in recent years, this isn't a surprise. In these cases where revenue isn't shared, our team triangulates with respected industry experts and the best available information to estimate and rank distributors appropriately.

Another nugget to note is that since we used fiscal 2024 revenue for all companies, the revenue of a handful of companies that don't follow a traditional 12-month fiscal calendar represent a time difference by as much as nine months. We've denoted distributors that don't follow a traditional fiscal calendar with an asterisk next to their revenue and a footnote for that.

### **Questions? Comments?**

As alluded to above, there is no perfect way to conduct these rankings. I'm sure there are MDM readers who will disagree with where and how certain companies are slotted on our list, and that's OK, especially given our focus on sector-specific revenue. I'm very open to comments and suggestions for how we can improve this feature going forward. Don't hesitate to reach out.

Mike Hockett  
Executive Editor

Modern Distribution Management



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# Top Industrial Supplies Distributors

While distributors are ranked by annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue	Rank	Company	2024 Revenue
1.	W.W. Grainger	\$17.2B	26.	Edgen Murray	N/A
2.	Motion	\$8.7B	27.	White Cap	N/A
3.	Airgas, an Air Liquide Company	\$7.5B	28.	F.W. Webb	\$2.4B
4.	Fastenal Company	\$7.5B	29.	AFC Industries	\$700M
5.	McMaster-Carr	N/A	30.	Boeing Distribution	N/A
6.	The Home Depot (Pro)	N/A	31.	BlackHawk Industrial	N/A
7.	Applied Industrial Technologies	\$4.7B*	32.	Optimas OE Solutions	\$635M
8.	MSC Industrial Supply	\$3.8B*	33.	Wajax Corp. (Industrial Parts & ERP)	\$626M
9.	Vallen Distribution	N/A	34.	EIS Inc.	N/A
10.	Würth Industry North America	N/A	35.	Hajoca	N/A
11.	MRC Global Corp.	\$3.0B	36.	Singer Industrial	N/A*
12.	Ferguson	\$29.6B*	37.	Descours & Cabaud (North America)	\$545M
13.	DNOW Inc.	\$2.4B	38.	Kimball Midwest	N/A
14.	Graybar	\$11.6B	39.	R.S. Hughes Co.	\$527M
15.	SunSource	\$2B+	40.	Endries International	\$500M+
16.	Wesco International	\$21.8B	41.	Incora	N/A
17.	DXP Enterprises	\$1.8B	42.	Motion & Control Enterprises	\$488M
18.	The Hillman Group	\$1.5B	43.	Tencarva Machinery	\$435M
19.	Berkshire Tool Supply Group	N/A	44.	LGG Industrial	N/A
20.	Distribution Solutions Group	\$1.80B	45.	Bisco Industries	\$376M
21.	Global Industrial Company	\$1.3B	46.	Purvis Industries	N/A
22.	Winsupply	\$7.9B	47.	Evolution Motion Solutions (formerly Womack)	N/A
23.	RS Group (Americas)	1.2B*	48.	Bridgestone HosePower	\$287M
24.	OTC Industrial Technologies	N/A	49.	Motion & Flow Control Products	\$281M
25.	Bearing Distributors Inc. (BDI)	\$1.0B	50.	Martin Supply	\$279M

\*Company doesn't follow a traditional January-December fiscal calendar.



# Top Electrical/Data/Security Distributors

While distributors are ranked by annual fiscal revenue within this vertical, the figure shown is total company revenue.

Estimates for this sector developed with assistance by David Gordon, [Channel Marketing Group](#), and John Gunderson, Industry Writer.

Rank	Company	2024 Revenue	Rank	Company	2024 Revenue
1.	Wesco International	\$21.8B	21.	Scott Electric	N/A
2.	Sonepar (North America)	\$16.4B	22.	Main Electric Supply Co.	N/A
3.	Consolidated Electrical Distributors (CED)	N/A	23.	Motion	\$8.7B
4.	Graybar.	\$11.6B	24.	Dealers Electrical Supply Company	N/A
5.	Rexel (North America)	\$8.8B	25.	Kirby Risk	N/A
6.	ADI Global Distribution	\$4.6B	26.	Wholesale Electrical Supply Co. of Houston	N/A
7.	Border States.	N/A	27.	RS Group (Americas).	\$1.2B*
8.	City Electric Supply	N/A	28.	State Electric Supply Company.	N/A
9.	McNaughton McKay Group.	N/A	29.	Werner Electric Supply Co.	N/A
10.	U.S. Electrical Services.	N/A	30.	Green Mountain Electric Supply.	N/A
11.	Elliott Electric Supply	\$2.12B	31.	Colonial Electric Supply	N/A
12.	Crescent Electric Supply Company.	N/A	32.	Inline Electric Supply	N/A
13.	Kendall Electric	N/A	33.	Fastenal Company	\$7.5B
14.	W.W. Grainger	\$17.2B	34.	Granite City Electric Supply.	N/A
15.	Lonestar Electric Supply.	\$1.2B	35.	Loeb Electric	N/A
16.	Gresco Utility Supply	N/A	36.	United Electric Supply	N/A
17.	Winsupply Inc.	\$7.9B	37.	Schaedler Yesco Distribution.	N/A
18.	Wholesale Electric Supply	N/A	38.	IEWC.	N/A
19.	Turtle.	N/A	39.	Locke Supply Co.	\$738M
20.	Van Meter Inc.	N/A	40.	Edges Electrical Group.	N/A

\*Company doesn't follow a traditional January-December fiscal calendar.

# Top MRO Industrial Distributors

While distributors are ranked by annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	W.W. Grainger . . . . .	\$17.2B
2.	Motion . . . . .	\$8.7B
3.	McMaster-Carr . . . . .	N/A
4.	The Home Depot (Pro) . . . . .	N/A
5.	Fastenal Company . . . . .	\$7.5B
6.	MSC Industrial Supply . . . . .	\$3.8B*
7.	Vallen Distribution . . . . .	N/A
8.	DXP Enterprises . . . . .	\$1.8B
9.	Berkshire Tool Supply Group . . . . .	N/A
10.	Global Industrial Company . . . . .	\$1.3B
11.	Applied Industrial Technologies . . . . .	\$4.7B*
12.	Ferguson . . . . .	\$29.6B*
13.	Bearing Distributors Inc. (BDI) . . . . .	\$1.0B
14.	BlackHawk Industrial . . . . .	N/A
15.	The Hillman Group . . . . .	\$1.5B
16.	Kimball Midwest . . . . .	N/A
17.	Distribution Solutions Group . . . . .	\$1.8B
18.	Würth Industry North America . . . . .	N/A
19.	R.S. Hughes Co. . . . .	\$527M
20.	DNOW Inc. . . . .	\$2.4B
21.	Wajax Corp. (Industrial Parts & ERP) . . . . .	\$626M
22.	RS (Americas) . . . . .	\$1.2B*
23.	DGI Supply . . . . .	N/A
24.	Descours & Cabaud (North America) . . . . .	\$545M
25.	Tencarva Machinery . . . . .	\$433M

While there is considerable overlap between MDM's verticals for industrial supplies and MRO industrial, we consider there to be enough nuance specific to MRO to warrant breaking out its own Top Distributors list. While every MRO product may be considered an industrial product, the opposite isn't always true. For MDM, MRO products are those needed to keep a company's facilities and production processes running smoothly, whereas industrial products encompass MRO in addition to products involved in the manufacturing process and/or components used in the final product.

\*Company doesn't follow a traditional January-December fiscal calendar.

# Top Building Materials/Construction Distributors

While distributors are ranked by annual fiscal revenue within this vertical, the figure shown is total company revenue.

Estimates for this sector developed with analysis by Craig Webb, [Webb Analytics](#).

Rank	Company	2024 Revenue
1.	ABC Supply Co. ....	\$20.7B
2.	Builders FirstSource ....	\$16.4B
3.	SRS Distribution ....	N/A
4.	QXO (formerly Beacon) ....	\$9.8B
5.	US LBM. ....	\$7.8B
6.	84 Lumber ....	\$6.3B
7.	White Cap ....	N/A*
8.	Boise Cascade (Distribution)..	\$6.2B
9.	GMS Inc. ....	\$5.5B*
10.	SiteOne Landscape Supply ....	\$4.5B
11.	Ferguson ....	\$29.6B*
12.	Foundation Building Materials (FBM) .....	\$3.0B
13.	Kodiak Building Partners ....	\$3.0B
14.	BlueLinx Holdings .....	\$3.0B
15.	TopBuild (Specialty Distribution) .....	\$2.3B
16.	UFP Industries (Construction) ....	\$2.1B
17.	Lansing Building Products ....	\$1.5B
18.	Northern Tool ....	\$1.5B
19.	Gulfeagle Supply. ....	\$1.2B
20.	Richards Building Supply ....	\$829M

\*Company doesn't follow a traditional January-December fiscal calendar.



# Top HVACR Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	Watsco.....	\$7.6B
2.	Ferguson .....	\$29.6B*
3.	Winsupply .....	\$7.9B
4.	R.E. Michel Company.....	N/A
5.	The Master Group.....	N/A
6.	W.W. Grainger.....	\$17.2B
7.	F.W. Webb .....	\$2.4B
8.	Sonepar (North America) .....	\$14.5B

# Top Plumbing Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	Ferguson .....	\$29.6B*
2.	Winsupply .....	\$7.9B
3.	Reece USA.....	\$3.5B*
4.	Hajoca .....	N/A
5.	W.W. Grainger.....	\$17.2B
6.	F.W. Webb .....	\$2.4B

\*Company doesn't follow a traditional January-December fiscal calendar.

## Top Industrial PVF Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	Core & Main. ....	\$7.4B
2.	Ferguson .....	\$29.6B*
3.	MRC Global Corp. ....	\$3.0B
4.	DNOW Inc. ....	\$2.4B
5.	Edgen Murray .....	N/A
6.	Winsupply .....	\$7.9B
7.	Applied Industrial Technologies .....	\$4.5B*

## Top Power Transmission/Bearings Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	Motion .....	\$8.7B
2.	Applied Industrial Technologies .....	\$4.7B*
3.	Bearing Distributors Inc. (BDI) .....	\$1.0B
4.	Wajax Corp (Industrial Parts + ERP) .....	\$626M
5.	OTC Industrial Technologies .....	N/A
6.	Purvis Industries. ....	N/A
7.	W.W. Grainger .....	\$17.2B
8.	DXP Enterprises. ....	\$1.8B
9.	IBT Industrial Solutions. ....	N/A
10.	Bearing Headquarters Company (HeadCo). ....	N/A

\*Company doesn't follow a traditional January-December fiscal calendar.

# Top Fluid Power Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	Applied Industrial Technologies . . . . .	\$4.7B*
2.	SunSource . . . . .	\$2B+
3.	Motion . . . . .	\$8.7B
4.	DXP Enterprises. . . . .	\$1.8B
5.	DNOW Inc. . . . .	\$2.4B
6.	W.W. Grainger . . . . .	\$17.2B
7.	Fastenal Company . . . . .	\$7.5B
8.	McMaster-Carr. . . . .	N/A
9.	Berendsen Fluid Power . . . . .	N/A
10.	Hydraquip . . . . .	N/A
11.	OTC Industrial Technologies . . . . .	N/A
12.	Evolution Motion Solutions (formerly Womack) . . . . .	N/A
13.	Bearing Distributors Inc. (BDI) . . . . .	\$1.0B
14.	Singer Industrial . . . . .	N/A*
15.	Motion & Control Enterprises . . . . .	\$488M

\*Company doesn't follow a traditional January-December fiscal calendar.

# Top Hose/Accessories Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	SunSource .....	\$2B+
2.	Motion .....	\$8.7B
3.	Singer Industrial .....	N/A
4.	Bridgestone HosePower .....	\$287M
5.	LGG Industrial .....	N/A
6.	Motion & Flow Control Products. ....	\$281M
7.	Echelon Supply and Service. ....	N/A
8.	Kimball Midwest .....	N/A

# Top Electronics Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	Arrow Electronics .....	\$27.9B
2.	Avnet .....	\$23.8B*
3.	WPG Americas .....	N/A
4.	Future Electronics .....	N/A
5.	DigiKey Corp. ....	N/A
6.	TTI Inc. ....	N/A
7.	Mouser Electronics .....	N/A

\*Company doesn't follow a traditional January-December fiscal calendar.

# Top Fastener Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	Fastenal Company	\$7.5B
2.	Würth Industry North America	N/A
3.	The Hillman Group	\$1.5B
4.	McMaster-Carr	N/A
5.	MSC Industrial Supply	\$3.8B*
6.	Boeing Distribution	N/A
7.	AFC Industries	\$700M
8.	Optimas OE Solutions	\$635M
9.	Endries International	\$500M+
10.	Applied Industrial Technologies	\$4.7B
11.	Distribution Solutions Group	\$1.8B
12.	EFC International	N/A
13.	Bossard (Americas)	\$260M
14.	W.W. Grainger	\$17.2B
15.	Copper State Bolt & Nut	N/A
16.	Motion	\$8.7B
17.	Field Fastener	N/A
18.	Incora	N/A
19.	Bisco Industries	\$376M
20.	Kimball Midwest	N/A

\*Company doesn't follow a traditional January-December fiscal calendar.

# Top Safety Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.  
*Estimates for this sector developed with analysis by the [International Safety Equipment Association](#).*

Rank	Company	2024 Revenues
1.	W.W. Grainger . . . . .	\$17.2B
2.	Fastenal Company . . . . .	\$7.5B
3.	McMaster-Carr. . . . .	N/A
4.	Airgas, an Air Liquide Company . . . . .	\$7.5B
5.	Wesco International . . . . .	\$21.8B
6.	White Cap . . . . .	N/A*
7.	Vallen Distribution. . . . .	N/A
8.	Motion . . . . .	\$8.7B
9.	Magid Glove & Safety. . . . .	N/A
10.	MSC Industrial Supply . . . . .	\$3.8B*
11.	Würth Industry North America. . . . .	N/A
12.	Mallory Safety and Supply . . . . .	N/A
13.	AramSCO . . . . .	N/A
14.	SPI Health and Safety . . . . .	N/A
15.	Stauffer Glove and Safety. . . . .	N/A
16.	Martin Supply . . . . .	\$279M
17.	EWIE Group. . . . .	N/A
18.	DXP Enterprises. . . . .	\$1.8B
19.	Arbill Inc. . . . .	N/A
20.	Levitt-Safety . . . . .	N/A

\*Company doesn't follow a traditional January-December fiscal calendar.



## Top JanSan, Packaging & Disposables Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	Uline . . . . .	N/A
2.	Imperial-Dade . . . . .	\$5B+
3.	BradyPlus (formerly BradyIFS) . . . . .	N/A
4.	Veritiv Corporation . . . . .	N/A
5.	TricorBraun. . . . .	N/A
6.	Network Distribution (North America) . . . . .	N/A
7.	UFP Industries (Packaging). . . . .	\$1.6B
8.	W.W. Grainger . . . . .	\$17.2B
9.	The Home Depot (Pro) . . . . .	N/A
10.	Ferguson . . . . .	\$29.6B*
11.	Fastenal Company . . . . .	\$7.5B
12.	Global Industrial Company . . . . .	\$1.3B
13.	McMaster-Carr. . . . .	N/A
14.	Aramco . . . . .	N/A
15.	Pollock Orora. . . . .	N/A

## Top Pharmaceuticals & Healthcare Distributors

While distributors are ranked by 2024 annual fiscal revenue within this vertical, the figure shown is total company revenue.

Rank	Company	2024 Revenue
1.	McKesson Corporation . . . . .	\$276.7B*
2.	Cencora (formerly AmerisourceBergen). . . . .	\$255.7B
3.	Cardinal Health . . . . .	\$205.0B
4.	Thermo Fisher Scientific. . . . .	\$42.9B
5.	Medline Industries . . . . .	\$23.2B
6.	Henry Schein . . . . .	\$12.3B
7.	Owens & Minor . . . . .	\$10.3B

\*Company doesn't follow a traditional January-December fiscal calendar.

# Top Gases & Welding Supplies Distributors

This segment is unranked. Companies are listed in alphabetical order.

Company	2024 Revenue
Airgas, an Air Liquide company	\$7.5B
American Welding & Gas.	N/A
AmeriGas Propane	\$2.3B*
Arc3.	N/A
F.W. Webb	\$2.4B
Fastenal Company	\$7.5B
Gas And Supply Co.	N/A
General Air.	N/A
Indiana Oxygen.	N/A
Linde (Americas)	N/A
Matheson.	N/A
Meritus Gas Partners.	N/A
nexAir.	N/A
Norco Inc..	N/A
O.E. Meyer.	N/A
Red Ball Oxygen Co.	N/A
Roberts Oxygen Company	N/A

\*Company doesn't follow a traditional January-December fiscal calendar.

# Top Specialty Adhesives Distributors

This segment is unranked. Companies are listed in alphabetical order.

Company	2024 Revenue
Applied Adhesives . . . . .	N/A
Associated Industries . . . . .	N/A
Distribution Solutions Group . . . . .	\$1.8B
DH Sutherland . . . . .	N/A
EIS Inc. . . . .	N/A
Ellsworth Adhesives . . . . .	N/A
GracoRoberts . . . . .	N/A
Integral Products. . . . .	N/A
Krayden . . . . .	N/A
R.S. Hughes Co. . . . .	\$527M
Rudolph Bros. & Co. . . . .	N/A

# Top Plastics Distributors

This segment is unranked. Companies are listed in alphabetical order.

Company	2024 Revenue
Cope Plastics . . . . .	N/A
Curbell Plastics . . . . .	N/A
E&T Plastics . . . . .	N/A
Interstate Plastics . . . . .	N/A
North American Plastics . . . . .	N/A
Piedmont Plastics . . . . .	N/A
Polymershapes . . . . .	N/A
Professional Plastics . . . . .	N/A
ThyssenKrupp Engineered Plastics . . . . .	N/A
Total Plastics International . . . . .	N/A

## Top Food & Beverage Distributors

This segment is unranked. Companies are listed in alphabetical order.

Rank	Company	2024 Revenue
	Ben E. Keith Co. ....	N/A
	Breakthru Beverage .....	\$8.5B+
	Dole plc (North America) .....	N/A
	Gordon Food Service .....	N/A
	Sysco Corporation .....	\$78.8B*
	McLane Company. ....	N/A
	Performance Food Group .....	\$58.3B*
	Republic National Distributing Company .....	N/A
	Southern Glazer's Wine & Spirits .....	N/A
	U.S. Foods .....	\$37.9B

## Top Lubricants & Fuels Distributors

This segment is unranked. Companies are listed in alphabetical order.

Company	2024 Revenue
Brenntag North America .....	N/A
Cadence Petroleum Group .....	N/A
Carson Oil .....	N/A
Colonial Group .....	N/A
Dilmar Oil Company. ....	N/A
Great Lakes Petroleum .....	N/A
Liquid Tech Solutions .....	N/A
Moove (North America) .....	N/A
Parman Energy Group .....	N/A
Pilot Thomas Logistics .....	N/A
Port Consolidated. ....	N/A
RelaDyne .....	N/A
SC Fuels .....	N/A
Senenergy Petroleum .....	N/A
Smitty's Supply Co. ....	N/A
Southern Counties Lubricants .....	N/A

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